

# Hexcel Corporation and Subsidiaries

## Net Sales by Segment and Market

For the Quarters Ended September 30, 2017 and 2016, June 30, 2017 and 2016  
and the Nine-Month Periods Ended September 30, 2017 and 2016

<i>(In millions)</i>	<i>Unaudited</i>			
	<b>Commercial Aerospace</b>	<b>Space &amp; Defense</b>	<b>Industrial</b>	<b>Total</b>
<b>Third Quarter 2017</b>				
Composite Materials	\$ 277.1	\$ 65.6	\$ 56.2	\$ 398.9
Engineered Products	75.5	17.1	-	92.6
<b>Total</b>	<b>\$ 352.6</b>	<b>\$ 82.7</b>	<b>\$ 56.2</b>	<b>\$ 491.5</b>
	72%	17%	11%	100%
<b>Second Quarter 2017</b>				
Composite Materials	\$ 273.8	\$ 69.0	\$ 54.5	\$ 397.3
Engineered Products	75.2	18.8	-	94.0
<b>Total</b>	<b>\$ 349.0</b>	<b>\$ 87.8</b>	<b>\$ 54.5</b>	<b>\$ 491.3</b>
	71%	18%	11%	100%
<b>Third Quarter 2016</b>				
Composite Materials	\$ 276.0	\$ 63.8	\$ 58.4	\$ 398.2
Engineered Products	84.6	17.7	-	102.3
<b>Total</b>	<b>\$ 360.6</b>	<b>\$ 81.5</b>	<b>\$ 58.4</b>	<b>\$ 500.5</b>
	72%	16%	12%	100%
<b>Second Quarter 2016</b>				
Composite Materials	\$ 288.0	\$ 65.0	\$ 72.3	\$ 425.3
Engineered Products	80.5	16.8	-	97.3
<b>Total</b>	<b>\$ 368.5</b>	<b>\$ 81.8</b>	<b>\$ 72.3</b>	<b>\$ 522.6</b>
	70%	16%	14%	100%
<b>Year to date September 30, 2017</b>				
Composite Materials	\$ 820.2	\$ 197.9	\$ 165.6	\$ 1,183.7
Engineered Products	228.5	49.4	-	277.9
<b>Total</b>	<b>\$ 1,048.7</b>	<b>\$ 247.3</b>	<b>\$ 165.6</b>	<b>\$ 1,461.6</b>
	72%	17%	11%	100%
<b>Year to date September 30, 2016</b>				
Composite Materials	\$ 828.3	\$ 192.2	\$ 198.8	\$ 1,219.3
Engineered Products	251.1	50.4	-	301.5
<b>Total</b>	<b>\$ 1,079.4</b>	<b>\$ 242.6</b>	<b>\$ 198.8</b>	<b>\$ 1,520.8</b>
	71%	16%	13%	100%